REVISED ATTACHMENT A

BID SUBMITTAL FORMS

For

16' ENCLOSED TRAILER RFB #PUR1215-121

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BID PRICING FORM

FOB POINT

The FOB Point, in terms of loss or damage, as well as where title to the goods is passed, shall be FOB - Destination.

FREIGHT CHARGES

Freight charges are to be included in the quoted price of the goods, rather than as a separate item unless otherwise noted.

SPECIFICATION COMPLIANCE - Any supplier who willfully falsifies responses indicating compliance or non-compliance with the minimum requirements listed below will be subject to suspension and/or debarment from bidding.

	Minimum Specification	Does Not	Meets	Exceeds	Comments
		Meet Spec	Spec	Spec	
1.	Trailer Bed	-			
	16' enclosed trailer with white aluminum exterior				
	Overall width of 7' excluding external wheel wells				
	Cross Members 24 Inches On Center				
	Roof Members 24 Inches On Center				
	Interior Height – 78 Inches (6 feet 6 inches)				
	White Aluminum Sides				
	Two 12 Volt Interior Dome Light				
	Rear medium duty ramp door w/ flap				
	Galvanized Roof				
	No wheel wells				
	3/4 Inch Dry Max Flooring sealant to resist				
	moisture				
	3/8 Inch Plywood Walls				
	Side Walls members 16 Inches On Center				
	Rubber raised coin type flooring, black				
	5,000 lb electric stabilizer				
	Spare tire mounted on matching rim				
	32" barlock side door, curb side, approximately 48"				
	from front of trailer				
	One 12V wall switch at C/S door				
	One pair ABS flow thru sidewall vents				
	Front R/S high, rear C/S low				
	16" Stoneguard				
	Appropriate switch for interior lights, one inside				
	rear door and one inside side door				
2.	Trailer (General)				
	GWVR 11,000 lb				
	Two 5,200 lb axles				
	Safety Reflective Marker Tape Red/White running				
	the length of both sides of trailer				
	All trailer wiring must be soldered and shrink				
	wrapped, scotch-loc or wire nuts securement is not				
	acceptable				
	Weather tight registration holder mounted to inner				
	frame rail on trailer tongue				
_	Standard ball type hitch tongue, 2-5/16"				
3.	Wheels/Tires	I	I		
	Load rated tires appropriate to trailer GVWR				
4.	Brakes	I	I		
_	Electric brake system with breakaway				
5.	Lights	I	I		
	D.O.T. Stop, Tail, Turn and Clearance lights LED				
	(must be compliant with State and federal DOT				

	Minimum Specification	Does Not Meet Spec	Meets Spec	Exceeds Spec	Comments
	requirements)			-	
	7 Pin trailer light and controller connector				
6.	Paint				
	Frame treated and painted to resist corrosion				
7.	Warranty		l .		
	Entire unit shall be covered under warranty for at				
	least one (1) year. Warranty shall include all parts				
	and labor to correct any material, workmanship or				
	manufacturer defects. If component				
	manufacturer's warranties are for a longer period,				
	they shall apply. Warranty shall begin when				
	complete unit is delivered, inspected and accepted				
	by the City.				
8.	Electrical Connections (All connections must meet the	his standard m	inimum)		
	All lighting used shall be, at a minimum, a two (2)				
	wire light grounded through a wired connection to				
	the battery system. Wiring shall be run in loom where exposed, and				
	have grommets or other edge protection where				
	wires pass through metal.				
	Exterior exposed wire connectors shall be positive				
	locking, and environmentally sealed to withstand				
	elements such as temperature extremes, moisture				
	and automotive fluids. Electrical wiring and				
	equipment shall be installed utilizing the following				
	guidelines:				
	All wire ends not placed into connectors shall be				
	sealed with a heat shrink end cap. Wires without a				
	terminating connector or sealed end cap shall not				
	be allowed.				
	All holes made in the roof shall be caulked with				
	silicon (no exception).				
	Corrosion preventative compound shall be applied				
	to non-waterproof electrical connectors located outside of the cab or body. All non-waterproof				
	connections shall require this compound in the				
	plug to prevent corrosion and for easy separation				
	of the plug.				
	Any lights containing non-waterproof sockets in a				
	weather-exposed area shall have corrosion				
	preventative compound added to the socket				
	terminal area.				
	Rubber coated metal clamps shall be used to				
	support wire harnessing and battery cables routed				
	along the chassis frame rails.				
	Heat shields shall be used to protect harnessing in				
	areas where high temperatures exist. Harnessing				
	passing near the engine exhaust shall be protected				
	by heat shield.				
	For ease of identification, battery cables shall be				
	color coded. All positive battery cables shall be red in color or wrapped in red loom the entire length				
	of the cable. All negative battery cables shall be				
	or the cable. All negative battery cables shall be	<u> </u>	<u> </u>		

	Minimum Specification	Does Not Meet Spec	Meets Spec	Exceeds Spec	Comments	
	lack in color.					
	/ire connections shall be made using crimp style					
	eat shrink butt splice connectors or soldered					
	onnection covered with heat shrink. If crimp style onnector is used, crimping tool Westward 13H876					
	r equivalent must be used to prevent piercing					
	eat shrink. Solder sleeve butt splice type					
cc	onnector shall not be allowed.					
Desc	ription				Firm Fixed Price	
Price	e for one (1) 16' enclosed trailer per the specific	cations		\$		
Less	Government discount			\$-		
Final	Price			\$		
OPTI	IONS				Firm Fixed Price	
	on 1 – 12" extra height/LTF			\$		
Optio	on 2 – Hinged steel treadplate hinge cover			\$		
Optio	on 3 – Rubber raised coin floor on ramp rear do	oor		\$		
Warr	ranty Information:					
Will you hold your pricing firm for 12 months for possible additional purchases? Yes No						
If no, how long will you hold pricing firm?						
An a	pproved purchase order will be the document t	that authoriz	es work to	o begin.		
Estin	nated delivery time upon receipt of purchase o	rder:			calendar days	
DELI	VERY	BILLING	ADDRES	S		
	Huber		•	ent – Accou	nts Payable	
	15 th Avenue SW	City of Cedar Rapids				
	r Rapids, IA 52404	101 First Street SE, PO Box 2148				
319-	286-5860	Cedar F	Rapids, IA	52406-2148		
Nam	ne of Company:					
	norized Signature:					
Date	•					

SIGNATURE PAGE FORM

The undersigned, having examined these documents and having full knowledge of the condition under which the work described herein must be performed, hereby proposes fulfillment of the obligations contained herein in accordance with all instructions, terms, conditions, and specifications set forth; and that all required goods be furnished and all incidental costs be paid in strict conformity with these documents, for the stated prices as payment in full.

Submitting Firm:								
Address:								
City:	County:		St	tate:		Zip:		
Authorized Representative (print):					Title:			
Authorized Signature:								
Date:		E-mail:						
Phone # ()		Fax#	()				
Federal ID Number								
Iowa Department of Labor Registration	n Number, if appli	cable						
The State of lowa requires that all individual co- Labor and renew that registration annually. Mo FIRM PRICING Offered pricing shall remain firm for a otherwise. Accepted pricing shall rem ADDENDA {It is the Bidder's responsible to the above-signed hereby acknowledged.	are information about to a minimum of sixt ain firm for the du pility to check for	this law can be for ty (60) days a uration of the issuance of a	fter the contract.	due da	v.iowaworkf	orce.org/labo	or/contractor	r.htm
Addenda Number: Dat	e:	Adder	nda Numl	ber:		Date:		
Addenda Number: Dat	e:	Adder	nda Numl	ber:		Date:		
PAYMENT METHOD Do you accept a credit card for payme	nt of purchases?		Yes		No 🗌]		
QUICK PAY DISCOUNT If you provide a discount for quick pay	ment, please state	e the discount	and terr	ns:			_ %	days
Does this discount apply to payments	made by MasterCa	ard?		,	Yes 🗌	No 🗌		
We choose not to bid at this time.	☐ We would like	e to be consid	ered for t	future	solicitatio	ons.		

BUY LOCAL PACKET

The Cedar Rapids City Council adopted the Buy Local Purchasing Policy through City Council Resolution No. 1239-10-10.

1. Who is local?

- a. Businesses located within Linn County, Iowa who have paid Linn County property taxes on a plant, office or store occupied by the business for the past year; or
- b. Businesses located within Linn County, lowa who have paid rent for the past year to a landlord or owner who has paid Linn County property taxes for the past year on the plant, office or store occupied by the business.

2. How do I apply for local preference status?

- a. Complete a "Local Business Certificate". (See page 3 of this packet)
- b. Mail the notarized, completed certificate to:

City of Cedar Rapids – Purchasing Division 101 First Street SE Cedar Rapids, IA 52401

3. After I return the notarized certificate, how do I know if my business is on the list?

A list of certified businesses can be viewed on the City's website:

www.cedar-rapids.org/government/departments/purchasing

Please allow up to 10 days for processing of the certificate before the business is listed.

4. Will the local preference policy be applied to all purchases for goods and services?

No, the following types of purchases are excluded:

- a. Purchases subject to the competitive laws of the State of Iowa
- b. Purchases subject to federal, state or county grant stipulations
- c. Purchases from the State of Iowa or other national contracts
- d. Sole source purchases

5. <u>Do you have questions or feedback about the Buy Local Program?</u>

Please send questions via email to buylocal@cedar-rapids.org

6. If I work out of my home, and my home is in Linn County, am I eligible to become a certified local business?

In order to qualify as local business your business must pay commercial property taxes related to the business being certified as local business. Residential property taxes paid for a home business do not qualify for the buy local certification.

7. <u>How does the Buy Local Program work?</u>

Preference shall be applied to acceptable quotes, bids and proposals greater than \$1,000 from businesses within Linn County, lowa who have submitted a notarized "Local Business Certificate".

Example A: Preference shall be given in the procurement of goods and/or services by bid or quote when a local Contractor's bid or quote exceeds the acceptable low bid by no more than:

10% for bids less than \$25,000

5% for bids equal to or greater than \$25,000 but less than \$200,000

1% for bids equal to or greater than \$200,000

Bid Tabulation for a 20' Enclosed Trailer						
	Contractor A Contractor B Contractor C					
Marion, IA Des Moines, IA			Davenport, IA			
BID PRICE	\$ 15,147.99	\$ 18,250.00				

- This bid is less than \$25,000 so the preference is 10%
- Contractor B submitted the lowest bid of \$14,770.55
- Contractor B is not a local business
- Contractor A submitted the next lowest bid of \$15,147.99
- Contractor A is a certified local business
- \$15,147.99 \$14,770.55 = \$377.44 / 14,770.55 = 2.56%
- The difference between the two bids is 2.56% which is within 10% so the local preference applies
- The bid is awarded to the local Contractor A for \$15,147.99

Example B: Preference shall be given in the procurement of goods and/or services by Request for Proposal (RFP) by awarding additional points to the evaluation scores of proposals received from certified local businesses as follows:

10% of all available points for proposals less than \$25,000

5% of all available points for proposals equal to or greater than \$25,000 but less than \$200,000

1% of all available points for proposals equal to or greater than \$200,000

Proposal Summary						
Contractor A Contractor B Contractor C						
	Iowa City, IA	Cedar Rapids, IA	Hiawatha, IA			
Points	976.7	723	636.8			
Points for Local Preference	0	50	50			
TOTAL POINTS	976.7	773	686.8			

- This proposal is greater than \$25,000 but less than \$200,000 so the preference is 5%
- The total available points are 1,000 (5% of 1,000 points = 50 points)
- The proposal received from Contractor A was given 976.7 points by the evaluation team
- Contractor B and Contractor C each received 50 additional points per the local preference policy
- After the additional points were applied, Contractor A remained the highest ranked proposal
- Local preference did not change the award in this case



STATEMENT OF POLICY

CITY OF CEDAR RAPIDS LOCAL BUSINESS CERTIFICATE

Pursuant to Cedar Rapids City Council Resolution 1239-10-10, in conducting the procurement of goods and/or services by competitive solicitation, the City of Cedar Rapids shall give preference to a responsive bid or proposal from a business located within the limits of Linn County, Iowa over an acceptable bid or proposal submitted by a business located outside of Linn County.

Preference shall be given in conducting procurement of goods and/or services by bid or quote when a local bidder's bid or quote exceeds the acceptable low bid by no more than:

- 10% for bids less than \$25,000
- 5% for bids equal to or greater than \$25,000 but less than \$200,000
- 1% for bids equal to or greater than \$200,000

Preference shall be given in conducting procurement of goods and/or services by request for proposal by awarding additional points to each proposal where the business is located in Linn County as follows:

- 10% of all available points for proposals less than \$25,000
- 5% of all available points for proposals equal to or greater than \$25,000 and less than \$200,000
- 1% of all available points for proposals equal to or greater than \$200,000

The local preference is not applicable to goods and services purchased with the assistance of federal, state or county grants or funds, or pursuant to the competitive laws of the State of Iowa.

WRITTEN STATEMENT REQUESTING LOCAL BUSINESS STATUS _____, am an authorized representative of ___ business) and on behalf of the business request that it be deemed to be a local business for purposes of the City of Cedar Rapids "Buy Local" program. Answering yes to question 1 and either question 2 or 3 listed below will qualify the business as a local business. In support of this request I certify the following information as being true and correct: Name of Business Here →→→ (1) Is your business located within the limits of Yes ☐ No Linn County, Iowa? No. of Years: Street address of property: (2) Did your business pay Linn County property Yes ☐ No Is this your home residence? Yes taxes on a plant, office or store occupied by the business for the past year? If yes, see page 1, #6 (3) Did your business pay rent for the past year Street address of property: to a landlord or owner who has paid Linn Yes ☐ No County property taxes for the past year on Is this your home residence? Yes a plant, office or store occupied by your If yes, see page 1, #6 business? I understand that misrepresentation of any facts in connection with this request may be cause for removal from the certified local business list. I also agree the business is required to notify the City in writing should it cease to qualify as a local business. Signature Title City/State ____ Address Zip Phone Email County _____, 20____ before the undersigned Notary Public. Subscribed and sworn to this _____ day of _____ NOTARY PUBLIC, STATE OF IOWA To confirm your status, check the certified local business list which is posted on the City's website: www.cedar-rapids.org/government/departments/purchasing. Questions about the Buy Local program may be emailed to buylocal@cedar-rapids.org. Mail the notarized, completed certificate to $\rightarrow \rightarrow \rightarrow$ City of Cedar Rapids Finance Department – Purchasing Services Division Internal Use Only: 101 First Street SE Cedar Rapids, IA 52401 Contractor Location ID:

Contractor ID:

Updated by: